

# ANIL R. DOSHI

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## Academic Positions

- 2015-Present **UCL SCHOOL OF MANAGEMENT**, London, UK
- Assistant Professor, Strategy & Entrepreneurship.

## Education

- 2015 **HARVARD UNIVERSITY**, Boston, MA
- Doctor of Business Administration in Technology and Operations Management.
  - Dissertation: Essays on Strategy and Management of Platforms.
  - Committee: Scott Stern, Lee Fleming, Dennis Yao, Feng Zhu.
- 1998 **DARTMOUTH COLLEGE**, Hanover, NH
- A.B. in Economics and Government and Minor in Mathematics.

## Journal Articles

- 2013 • Doshi, Anil R., Glen W. S. Dowell, and Michael W. Toffel. 2013. "How Firms Respond to Mandatory Information Disclosure." *Strategic Management Journal* 34(10): 1209-1231.

## Working Papers

- Chai, Sen, Anil R. Doshi, and Luciana Silvestri. "How Firms Frame Catastrophic Innovation Failure."
  - *Honorable Mention, SMS Best Conference Paper Prize, Strategic Management Society, 2017.*
  - *Academy of Management Best Paper Proceedings, 2017.*
- Doshi, Anil R. "Technology Diffusion with Generation Cohorts."
  - *Winner, Gerardine DeSanctis Dissertation Award, OCIS Division, and resulting nomination for William H. Newman Award, Academy of Management, 2017.*
- Doshi, Anil R and Joost Rietveld. "The Impact of High-performance Outliers on Two-sided Platforms: Evidence from Crowdfunding."
  - *Winner, Best Conference PhD Paper Prize, Strategic Management Society, 2014.*
  - *Finalist, Kauffman Best Student Paper, Roundtable for Engineering Entrepreneurship Research, 2014.*
- Doshi, Anil R., Tobias Kretschmer, and Shiladitya Ray. "Social Media as a Complementary Asset for Organizations."
- Zohrehvand, Amirhossein, Anil R. Doshi, and Bart S. Vanneste. "Applying Recent Developments in Synthetic Control Methods to Strategy Research."

## Research in Progress

- "Social Media and the Production of Knowledge" with Sen Chai.
- "Multisiding in Two-Sided Markets" with Pooyan Khashabi.

## Other Publications and Writing

- 2014 • Doshi, Anil and Michael Howsden. "Method and System for Providing Fitness Activity Tracking and Gaming." U.S. Patent No. 8,920,287.
- 2013 • Doshi, Anil. "Does Exposing Polluters Make Them Clean Up Their Act?" Footnote, July 25, 2013.
- 1998 • Masters, Roger D., Brian T. Hone, and Anil R. Doshi. 1998. "Environmental Pollution, Neurotoxicity, and Criminal Violence." In *Environmental Toxicology: Current Developments*, J. Rose (ed.), Taylor and Francis, 13-48.

## Honors and Grants

- 2014 • AWS (Amazon Web Services) in Education Research Grant.
- 1998 • Frank Aretas Haskell 1854 Memorial Scholarship, Dartmouth College.
- 1997 • Rick Angulo World Experience Award, Dartmouth College.
- 1996 • Rufus Choate Scholar, Dartmouth College.

## Conference Presentations

- 2020 (upcoming) • SMS Special Conference: Designing the Future. Berkeley, CA.
- 2019 • Innovation in Information Infrastructures Workshop. Guildford, UK
- 2018 • Strategic Management Society Annual International Conference. Paris, France.
- 2018 • Academy of Management Big Data and Managing in a Digital Economy Specialized Conference. Guildford, UK.
- 2018 • Organization Science Winter Conference, Park City, UT.
- 2017 • Academy of Management Annual Meeting (two sessions). Atlanta, GA.
- 2017 • Digital Transformation and Strategy Forum. Cass Business School. London, UK.
- 2017 • Munich Summer Institute. Munich, Germany.
- 2016 • DRUID 16. Copenhagen, Denmark.
- 2014 • Economics of Knowledge Contribution and Distribution Workshop in conjunction with REER. Atlanta, GA.
- 2014 • Strategic Management Society Annual International Conference. Madrid, Spain.
- 2014 • HBS TOM Alumni Research Workshop. Cambridge, MA.
- 2014 • Open and User Innovation Conference. Cambridge, MA.
- 2014 • NBER Summer Workshop on the Economics of IT and Digitization Poster Session. Cambridge, MA.
- 2011 • Academy of Management Annual Meeting. San Antonio, TX.
- 2011 • Alliance for Research on Corporate Sustainability Annual Research Conference. Philadelphia, PA.

## Invited Seminars

- 2018 • LMU Munich, Institute for Strategy, Technology and Organization. Munich, Germany.
- 2017 • Télécom ParisTech, Department of Economics and Social Sciences. Paris, France.
- 2017 • National University of Singapore, Department of Strategy & Policy. Singapore.
- 2017 • London Business School, Strategy and Entrepreneurship. London, UK.
- 2014 • INSEAD, Strategy Department. Fontainebleau, France.
- 2014 • UCL School of Management, Strategy & Entrepreneurship Group, London, UK.
- 2014 • Babson College, Management Division, Wellesley, MA.
- 2014 • Harvard Business School, Technology and Operations Management Seminar, Cambridge, MA.
- 2014 • NBER Productivity Seminar. Cambridge, MA.

## Invited Consortia

- 2018 • Strategic Management Junior Faculty Paper Development Workshop, Academy of Management. Chicago, IL.
- 2017 • Business Policy and Strategy Junior Faculty Consortium, Academy of Management. Atlanta, GA.
- 2014 • Doctoral Consortium, West Coast Research Symposium. Seattle, WA.
- 2014 • Business Policy and Strategy Doctoral Consortium, Academy of Management. Philadelphia, PA.
- 2012 • Technology and Innovation Management Doctoral Consortium, Academy of Management. Boston, MA.
- 2012 • Doctoral Consortium, Smith Entrepreneurship Conference. College Park, MD.

## Service

- 2020 • Member, Academy of Management TIM Best Paper Award Committee
- 2018 • Speaker/Facilitator, A Practical Machine Learning Workshop. Strategic Management Society Annual International Conference. Paris, France.
- 2018 • Organizer, Teaching at the Intersection of Organizations and Analytics Professional Development Workshop. Academy of Management Annual Meeting. Chicago, IL.
- 2017 • Discussant, Innovation and Entrepreneurship Conversation. Imperial College Business School. London, UK.
- Ad hoc reviewer • *Management Science, Strategic Management Journal, Organization Science, Academy of Management Journal, Strategic Entrepreneurship Journal, Review of Industrial Organization, Production and Operations Management.*
- Conference reviewer for Academy of Management, Strategic Management Society, and DRUID.

## University Service

- 2018 • Member of Diversity, Inclusion, and Positive Initiative. UCL School of Management. London, UK.
- 2018 • Speaker, Technology in the Classroom: Tablet-Based Teaching. UCL School of Management Teaching and Learning Forum. London, UK.
- 2018-2019 • Organizer. UCL School of Management Strategy and Entrepreneurship Group Research Seminar. London, UK.

## Doctoral Committees

- 2018 • Prateek Raj, viva panel (dissertation defense), UCL School of Management.
- 2017 • Amir (Miros) Zohrehvand, upgrade panel (proposal defense), UCL School of Management.
- 2016 • Nilam Kaushik, upgrade panel (proposal defense), UCL School of Management.

## Teaching

- 2019-2020 • Course Developer and Lead, The Data Analytics Advantage, UCL MBA.
- 2016-2019 • Course Developer and Lead, Business Strategy and Analytics, UCL MSc Business Analytics.
- 2018-2019 • Course Developer and Lead, Business Strategy and Analytics, UCL MBA with Peking University (part- and full-time), Beijing China.
- 2013 • Teaching Fellow, Strategies Beyond the Market, HBS.
- 2012-2013 • Instructor and co-developer, *Really* Using Stata Doctoral Workshop, HBS.
- 2010-2012 • Teaching Fellow, Analytics (Finance and Quantitative Methods), HBS.
- 2012 • Instructor, Innovation MBA Module, Harvard University Division of Continuing Education.
- 2011 • Teaching Fellow, Managing Innovation, HBS.

## Teaching Materials

- 2017 • Doshi, Anil R., Pradeep Ganapathyraj, and William Schmidt. "Yammer — Data Insights." SC Johnson School of Management and UCL School of Management Case.
- 2017 • Doshi, Anil R., Pradeep Ganapathyraj, and William Schmidt. "Yammer — A/B Experiments." SC Johnson School of Management and UCL School of Management Case.

## Industry Experience

- 2004-2009 • introPLAY LLC, Founder. New York, NY.
- 2002-2004 • Ahab Capital Management, Investment Analyst. New York, NY.
- 2000-2002 • Vencast, Inc., Associate, Strategic Development. New York, NY.
- 1998-2000 • Donaldson, Lufkin and Jenrette, Analyst, Space and Satellite Group. New York, NY.

## Other Affiliations

- 2018 • Fellow of the Higher Education Academy.
- 2008-2012 • President, Dartmouth College Class of 1998.
- 2006 • Chartered Financial Analyst (CFA) exams completed.
- 2004-2008 • Dartmouth College Class of 1998 Mini-Reunion Chair and Alumni Interviewer, New York, NY.

## Media Mentions and Coverage

- "How Companies Explain Large-Scale Failure," Harvard Business Review, March-April 2018.
- "UCL study finds voters impacted by fake news prior to 2016 US election," Evening Standard, March 27, 2018.
- "UCL study finds voters impacted by fake news prior to 2016 US election," Yahoo! News, March 27, 2018.
- "Toxics Release Inventory: A Case Study in Information Disclosure Regulation," The Regulatory Review, October 22, 2012 (written by co-authors).