### **AARDRA CHANDRA MOULI**



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#### **PROFESSIONAL NETWORKS**

# INTERNATIONAL VISITOR LEADERSHIP PROGRAM (IVLP): 2019, U.S. State Department

One of eight participants from India, the International Visitor Leadership Program (IVLP) of the US State Department on "Small Business Development for Women Business Leaders"

## FOUNDING CURATOR, GLOBAL SHAPERS TRIVANDRUM HUB: (December 2018 – Present)

- Founding Curator of the Global Shapers Community's Trivandrum Hub
- Established and expanded team of young changemakers in the city, and acted as liaison for hub with global network of the community, and the representatives of the World Economic Forum

### FUTURE LEADERS CONNECT: October 2017, Møller Centre, University of Cambridge

- Executive Programme in Leadership and Policy Development
- Organised and funded by the British Council
- One of 50 young leaders selected from 11 countries and 11,000 applicants

INSTITUTE OF EQUALITY & DIVERSITY PROFESSIONALS: Member

### **PROFESSIONAL & PERSONAL SKILLS**

- Excellent and confident communication skills
- Marketing, strategy, business development
- Market research and analysis
- PR and brand building
- Team building, recruitment, training
- Entrepreneurship and venture activity
- Mentoring and consistent learning
- Policy framing and influencing
- Warmth, empathy, social consciousness
- Commitment, perseverance

### Languages known:

English (native/bilingual proficiency) | Malayalam (native/bilingual proficiency) | Tamil (professional working proficiency) | French (elementary user) | Hindi (elementary user)

#### **CURRENT OCCUPATION**

#### PhD Student, UCL School of Management (Sep 2020 - Present)

- PhD student carrying out qualitative research in entrepreneurship, cognition, identity, decision-making and motivation
- Mental health and equitable opportunity advocate
- Member, Organising Committee: 8th Annual Navigating Qualitative Dissertations PDW, Academy of Management Conference, 2021 & 2022
- Academic representative, PhD programme, 2020-21
- Member, Marketing Sub-Committee: New Doctoral Students' Consortium, Academy of Management Conference, 2021 & 2022

#### **WORK EXPERIENCE**

#### Mentor - Lumiere Education (June 2021 - Present)

- Research mentor for school-level (student) researchers on global research training program
- Served as mentor for 7 students from different parts of the world looking to advance their research skills

#### Mentor – Enterprise Services, Forward Trust (Feb 2021 – Feb 2022)

- Voluntary position as mentor for clients of Forward's Enterprise Support team to start and build a successful business
- Using personal experience and expertise to offer guidance on navigating early-stage venture activities to clients with lived experience
- Training undertaken in: Data protection & GDPR | Health and safety | Health & wellbeing | Mentoring induction | Lone working

#### Consultant: Entrepreneurship, Growth and Strategic Partnerships (Sep 2020 - Present)

- Growth strategy and partnership consultant for early-stage start-ups working in social and environmental enterprise spaces
- Helping start-ups formulate, initiate and implement strategic partnerships in R&D, funding, and marketing
- Working with founders/founding teams of early-stage enterprises

#### Founder, Managing Director at Aeka Biochemicals (Jun 2014 - Present)

- Entrepreneur; founder of first fully women-owned environmental biotech company in India; spokesperson for gender equity in STEM entrepreneurship
- Delivered successful development and launch of 20+ products in the retail, wholesale markets
- Achieved traction, growth, streamlining of operations, branding and recognition for company
- Developed and implemented processes and systems for hiring, training, performance appraisal and career progression
- Worked with colleagues to establish a work environment that is safe, nurturing, equitable and growth-focused
- Spearheaded the creation and maintenance of all-female technical and operations teams
- Successfully built and expanded founding and growth teams

#### Director, Kovalam Football Foundation (Oct 2014 – June 2019)

- Director at the first charitable limited company in Kerala in the area of football, on an unpaid, voluntary basis
- Played integral role in the inception of the Kovalam Women's Football Academy

#### Manager: Marketing, Strategy and Branding, Akshaya Scientifics (June 2014 – Jan 2015)

- Marketing strategy and business development for assigned product range, sales promotion and product support, business performance analysis, customer relationship management
- Introduced key responsibility area documentation, performance tracking, performance analysis and periodic review processes for marketing and sales personnel

#### **ACADEMIC PROFILE**

#### MRes MANAGEMENT: 2019-20, UCL School of Management

- Carried out original research in gender, entrepreneurship, and decision-making
- Awarded high merit for dissertation project on female entrepreneurship

#### MSc MANAGEMENT: 2012-13, Warwick Business School, U.K. (With Full Scholarship)

- First with distinction
- Recipient of British Council & UK Government Jubilee (Fully-Funded) Scholarship, 2012

## B. TECH. BIOTECHNOLOGY & BIOCHEMICAL ENGINEERING: 2007-11, Sree Chitra Thirunal College of Engineering, University of Kerala

- First class with distinction; 4th Rank in university